

Blue Ridge Cigarette Tax Board

April 2026



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Regional Cigarette Tax Board

How It Works

- ❑ Blue Ridge Cigarette Tax Board established October 2021. Members are Albemarle, Augusta, Fluvanna, Greene, Madison, Orange, Rappahannock and Rockingham counties; Charlottesville; Towns of Madison and Mt. Crawford.
- ❑ Local taxes first levied effective January 2022.
- ❑ As administrator for the BRCTB, TJPDC works with about 20 distributors who 1) submit monthly reports on their sales of cigarettes to retailers, and 2) remit revenue designated for each member jurisdiction.
- ❑ TJPDC tracks/reconciles stamp purchases, pack sales, and revenues; issues payments to members.
- ❑ TJPDC, on a monthly basis, distributes revenue to BRCTB members, net actual administrative costs and a 2% dealer discount.

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Regional Cigarette Tax Board

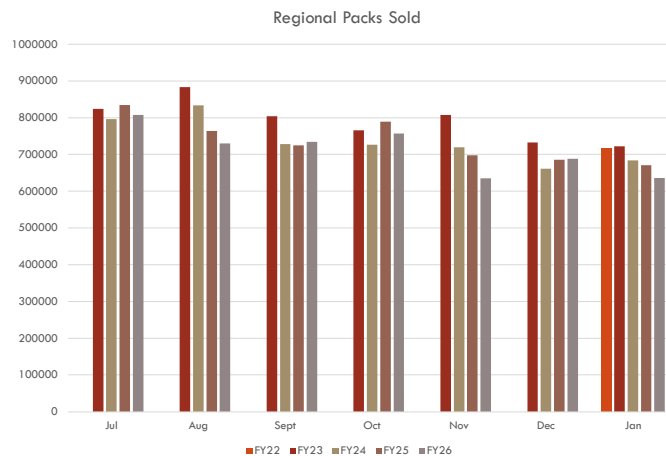
Cigarette Sales and Tax Revenue Generated

- January 2026 revenue: ~\$259K
- July - Dec 2025 revenue: ~\$1.75M
- Total packs sold (July - Jan): ~4.3M
- Admin costs (July - Jan): ~\$56K
- Of note:
 - Overall, revenues have increased from same period in FY25; packs sold are declining
 - Expenses may fluctuate month to month, but averaging about \$9,400 per month so far this year (cost spread across the members)

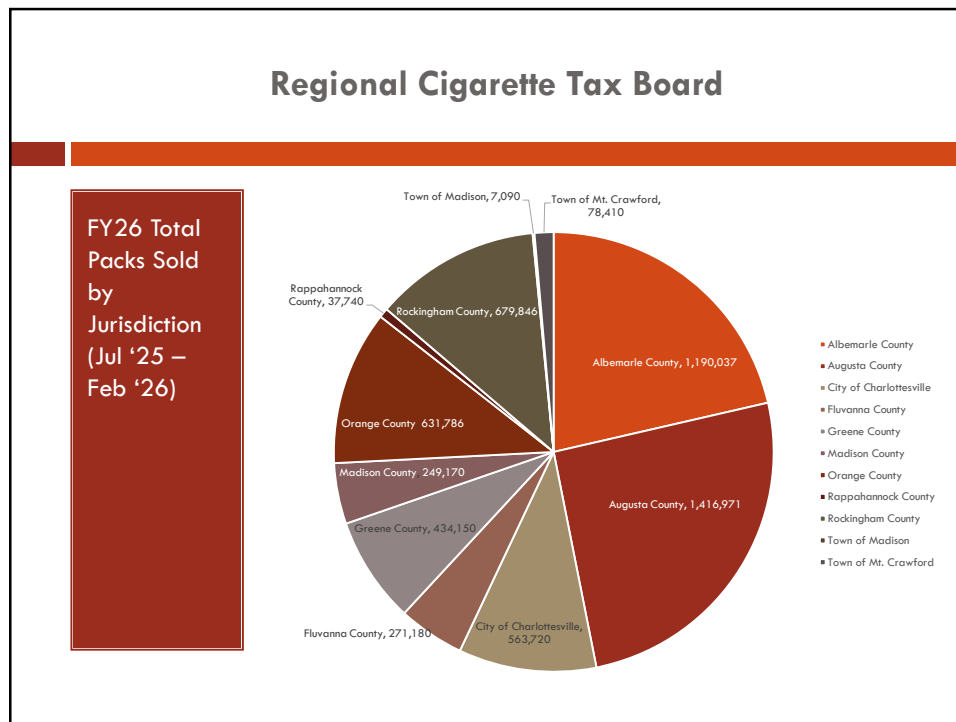
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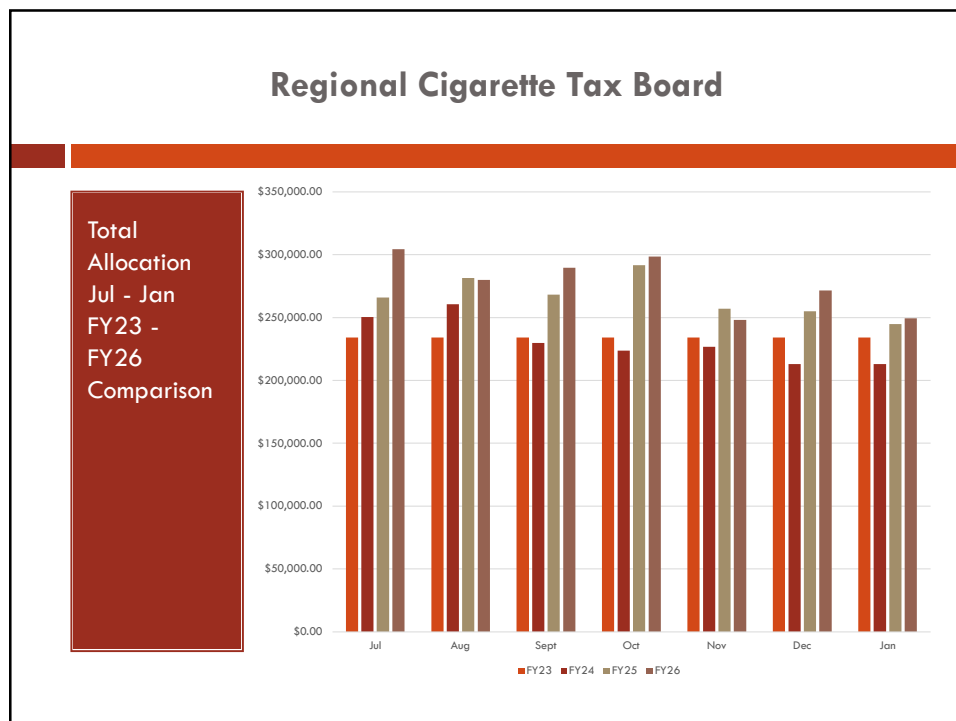
Packs Sold Jul – Jan FY22 - FY26 Comparison



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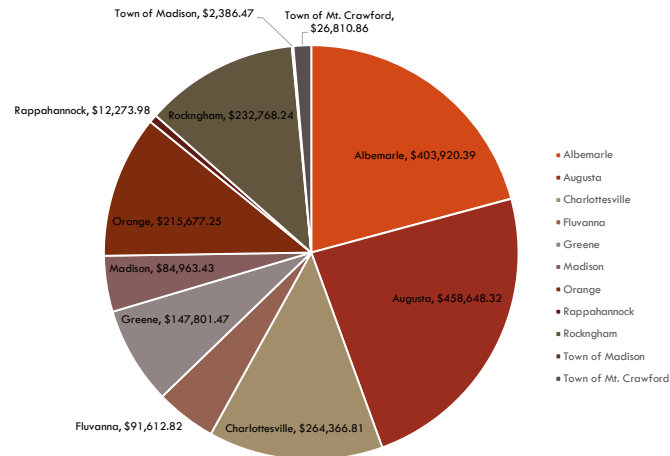
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FY26
Allocation by
Jurisdiction
(Jul '25 –
Jan '26)



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What's New
with the
Board?

- Rappahannock County joined the Board 10-01-25.
- Cathy Schafrik (Greene) is current chair; next meeting is April 27; will consider FY27 budget of ~\$3.44 million.
- TJPDC's auditor recommended that BRCTB have its own financial books and audit. The Board agreed and approved necessary changes to Agreement for Administrator Services (effective for FY27). Staff is moving forward with implementation.
- The Board requires an annual registration and permitting process for distributors. This was successfully completed in early January.

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Compliance Efforts

- The compliance agent works cooperatively with retailers to resolve any compliance issues; have had only a few minor issues this past year and no seizures to date of out of compliance product.
- Retailers: Ongoing goal to educate, inform and work with 250+ retailers to ensure compliance.
- Distributors: If reports/remittances are late, a three-step process is in place that includes a warning, assessment of a 10% penalty, and then placing the distributor on probation.
- We issued our first late payment penalties (one distributor) and have put that distributor on probation due to three consecutive late reports/payments.

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<https://tjpd.org/brctb/>

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